

Message Text

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PAGE 01 STATE 011587
ORIGIN XMB-04

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DRAFTED BY XMB:APILZER:SMCP
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P 181928Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY BRASILIA PRIORITY
AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

UNCLAS STATE 011587

BRASILIA: ATTENTION CIRO DEFALCO

E.O. 11652: N/A

TAGS: EFIN, BR

SUBJECT: VISITS OF EXIMBANK PERSONNEL

1. MR. ARTHUR PILZER, DEPUTY VICE PRESIDENT AND MRS. BARBARA SANTOS, COUNSEL BOTH WITH EXIMBANK, WILL BE IN BRAZIL ON JANUARY 22, 23, 28, 29, 31, AND FEBRUARY 1, 1977, TO

CONDUCT BANK BUSINESS WITH THE CENTRAL BANK AND WITH THE BANKS LISTED BELOW. WOULD APPRECIATE YOUR ASSISTANCE IN SETTING UP THESE APPOINTMENTS AND IN ARRANGING HOTEL ACCOMMODATIONS AT EMBASSY RATES IN THE VARIOUS CITIES. PLEASE CONFIRM BY CABLE.

SCHEDULE IS AS FOLLOWS:

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SATURDAY, JAN. 22, MR. PILZER ARRIVES RIO FROM WASHINGTON AT 0815 HRS VIA PAN AM 201--PLEASE RESERVE A SINGLE ROOM FOR MR. PILZER FOR JAN. 22 AND A SINGLE ROOM FOR LUBRAN FOR JAN. 20-22 AT THE HOTEL DEBRET IN COPACABANA (LUBRAN ARRIVING JAN 20). JAN 23 MR. PILZER AND MR. LUBRAN LEAVE RIO FOR BUENOS AIRES, ARGENTINA, PILZER GOES VIA VARIG 610 AT 0800 HRS.

THURSDAY, JAN 27, MR. PILZER AND MRS. SANTOS ARRIVE RIO (GALEAO) FROM BUENOS AIRES AT 2115 HRS VIA PAN AM 202. PLEASE RESERVE A SINGLE ROOM AT THE HOTEL DEBRET FOR JAN 27-29 FOR MR. PILZER AND A SINGLE ROOM AT HOTEL RIO OTHON FOR JAN 27-29 FOR MRS. SANTOS.

FRIDAY, JAN 28, MR. PILZER AND MRS. SANTOS LEAVE RIO (GALEAO) TO BRASILIA AT 0730 HRS VIA CRUZEIRO 410, ARRIVE BRASILIA 0905 HRS. IN BRASILIA, PLEASE ARRANGE MEETING WITH SR. A. DE PADUA SEIXAS, MANAGER, FIRCE DEPARTMENT, CENTRAL BANK TO DISCUSS MANY PROBLEMS AND CHANGES ON EXIM-BANK'S COOPERATIVE FINANCING FACILITY (CFF). ENTIRE DAY SET ASIDE FOR THIS PURPOSE. WOULD APPRECIATE MR. DEFALCO ATTENDING IF POSSIBLE. WOULD LIKE A MEETING WITH MR. DEFALCO AT EMBASSY BEFORE SEEING SEIXAS. DEPART BRASILIA AT 1900 HRS VIA VARIG 401, ARRIVE RIO (GALEAO) 2030 HRS.

SUNDAY, JAN 30, MR. PILZER AND MRS. SANTOS LEAVE RIO VIA CRUZEIRO 142 AT 1600 HRS, ARRIVE CURITIBA AT 1730 HRS. PLEASE RESERVE TWO SINGLE ROOMS FOR JAN 30 AT HOTEL IN CURITIBA. ALSO, PLEASE ARRANGE MEETING WITH SR. M. LOBO NOGUEIRA OR DR. MARIO DE PAULO XAVIER, DIRECTOR OF BANCO BAMERINDUS DE INVESTIMENTO S.A. ON JAN 31 IN CURITIBA. THE PURPOSE OF VISIT IS TO DISCUSS RECENT DEFAULT PROBLEMS ON CFF CREDIT INVOLVING EXIMBANK, SECURITY PACIFIC NATIONAL BANK, AND BAMERINDUS. MR. EDUARDO SILVA, SENIOR COMMERCIAL SPECIALIST, CONSULATE GENERAL, SAO PAULO, IS FAMILIAR WITH THIS PROBLEM AND IS WELCOME TO JOIN OUR UNCLASSIFIED

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MEETING IF HE IS AVAILABLE.

MONDAY, JAN 31, MR. PILZER AND MRS. SANTOS LEAVE CURITIBA VIA VARIG 141 AT 1600 HRS, ARRIVE SAO PAULO (CONGONHAS). PLEASE RESERVE TWO SINGLE ROOMS FOR JAN 31 AT HOTEL IN SAO PAULO.

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TUESDAY, FEB 1, PLEASE ARRANGE MEETINGS WITH THE FOLLOWING BANKS IN SAO PAULO TO DISCUSS GENERAL CFF BUSINESS.

(A) BANCO FINASA DE INVESTIMENTO--SR. JOAO GUSTAVO HAENEL,

(B) BANCO REAL DE INVESTIMENTO S.A.--SR. LUIZ GONZAGA TOLEDO FILHO,

(C) BANCO DE DESENVOLVIMENTO DO ESTADO DE SAO PAULO S.A.--SR. JORGE ARRUNDA OR OTHER.

DEPART SAO PAULO (VIRACOPOS) VIA AEROPERU 620 AT 1855 HRS, ARRIVE LIMA AT 2135.

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Message Attributes

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Concepts: VISITS
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: APILZER:SMCP
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TAGS: EFIN, OTRA, BR, XMB, (PILZER, ARTHUR), (SANTOS, BARBARA)
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